

25 Ways to Win with People, Lesson #3

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Good Questions by Josh Hunt

Let people know that you need them

1. Stated simply, what is the theme of this week's study?
2. Is it hard for you to tell people that you need them? How does it feel for you to come to someone, (and mean it), "I really need your help with this."?¹
3. In what ways do teachers need the people in their class?²
4. What do we need people to do?³
5. Why do we need people to take all these class roles?⁴
6. What would you say is the vision of your small group?⁵
7. What keeps us from communicating to people that we need them?⁶
8. What are the benefits to us in communicating to people that we need them?⁷
9. What are the benefits to them in communicating to people that we need them?⁸
10. Does anyone remember the story of when John Maxwell realized he needed people? Who can refresh our memories of that story?
11. Do people want to help? Do people like to help?⁹ What can we expect to happen as we ask people for help?

¹One practical expression of this is asking for directions.

²We don't need them just to listen to us; we need them to do all the things necessary to make a group grow.

³Talk some about inreach leaders, outreach leaders, fellowship leaders, etc.

⁴Because we are a Jesus group. Jesus gave the great commission to a small group: go make disciples of the whole world, starting with your small group. Our small group should embrace the same vision. If our vision is to get together and study the Bible, we don't need a team. If our group embraces Jesus' vision, we need a team to help.

⁵Vision has a lot to do with who you need to help. You don't want to do much, you don't need many people to help. If you have Jesus' vision: reach the whole world starting with your small group, then we need a group—everyone really—helping with the cause.

⁶It is pride, isn't it? We need to develop the attitude toward God of the old hymn writer: I need Thee every hour. We need to develop this same attitude toward people: I need you.

⁷We don't have to do it all, and a lot more gets done. We get to be a part of something bigger than ourselves. It is enough work to prepare a lesson. To quote Bill Hybels: "What a wonderful plan God has: let the teachers teach, let the leaders lead, let the mercy givers give mercy. . . ."

⁸People want to feel needed. They want to feel important. They want to feel like they matter.

⁹Not always. We want to help, but we are also lazy!

12. How many people do you have on your team right now? Who is on your team doing what?
13. Are you familiar with Josh Hunt's concept of Vision Day? How would that help us get a team?¹⁰
14. What do you want to apply from this weeks study?¹¹
15. How can we pray for one another this week?

¹⁰Have a Vision Day once a quarter. Do it on the first Sunday of the quarter—the same Sunday you pass out quarterlies. Recast the vision and recruit people to serve for one quarter. They may want to serve forever in the same role, but no one wants to sign up for forever. So, say something like this: today is Vision Day. What is our vision? Jesus gave it to us: reach the whole world, starting with our small group. It is impossible, but Christian living is all about embracing the impossible. We can do that by doubling every two years or less. A group of 10 that doubles ever 18 months will reach 1000 people in ten years. The second and third ten years gets really interesting. We can double every two years or less by inviting every member and every prospect to every fellowship every month. We can do that by having three parties in the next three months. Who wants to help plan the parties? Who wants to invite every member? Who wants to invite every prospect? Who wants to join God in his divine conspiracy of taking over the world by advancing the kingdom together?

¹¹Be doers, not just hearers!